

Measures for Small Business Improvement Enhanced Program for VA and NC				
Item	Measure Name	Minimum Requirements	Incentive*	Low Cost
RETROCOMMISSIONING & ENVELOPE MEASURES				
D1	Duct Testing & Sealing		\$115 per ton	X
T1	HVAC Tune-Up	≥ 12 tons (≥ 135k Btu/h)	\$70 per ton	X
T2	HVAC Tune-Up	< 12 tons (< 135k Btu/h)	\$80 per ton	X
W1	Window Film	Final SHGC level after install ≤ 0.5	\$1.00 per sq ft	
Item	Equipment Size Range	Minimum Efficiency	Incentive*	Low Cost
HVAC UPGRADES & MEASURES				
Package Terminal Air Conditioners				
H1	< 7k Btu/h	12 EER	\$55 per unit	
H2	≥ 7k and < 15k Btu/h	11.7 EER	\$80 per unit	
H3	≥ 15k Btu/h	10.1 EER	\$195 per unit	
Unitary Air Conditioners				
H4	All Split Systems < 5 tons	12.5 EER or 15 SEER	\$50 per ton	
H5	All Split Systems < 5 tons	17 SEER	\$98 per ton	
H6	All Single Package Units < 5 tons	12 EER or 15 SEER	\$50 per ton	
H7	All Single Package Units < 5 tons	17 SEER	\$98 per ton	
H8	All Units ≥ 5 tons and < 20 tons	12 EER or 14.6 IEER	\$29 per ton	
H9	All Units ≥ 5 tons and < 20 tons	16.5 IEER	\$56 per ton	
Unitary Heat Pumps				
H10	All Split Systems < 5 tons	12.5 EER or 15 SEER	\$50 per ton	
H11	All Split Systems < 5 tons, electric heat	12.5 EER or 15 SEER, 9 HSPF	\$50 per ton	
H12	All Split Systems < 5 tons	16.8 SEER	\$98 per ton	
H13	All Split Systems < 5 tons, electric heat	16.8 SEER, 9 HSPF	\$98 per ton	
H14	All Single Package Units < 5 tons	12 EER or 15 SEER	\$50 per ton	
H15	All Single Package Units < 5 tons, electric heat	12 EER or 15 SEER, 10 HSPF	\$50 per ton	
H16	All Single Package Units < 5 tons	16.8 SEER	\$98 per ton	
H17	All Single Package Units < 5 tons, electric heat	16.8 SEER, 10 HSPF	\$98 per ton	
H18	All Units ≥ 5 tons and < 20 tons	11.1 EER or 14.2 IEER	\$29 per ton	
H19	All Units ≥ 5 tons and < 20 tons, electric heat	11.1 EER or 14.2 IEER, 3.6 COP	\$29 per ton	
H20	All Units ≥ 5 tons and < 20 tons	16 IEER	\$56 per ton	
H21	All Units ≥ 5 tons and < 20 tons, electric heat	16 IEER, 3.6 COP	\$56 per ton	
Mini Split Air Conditioners and Heat Pumps				
H22	Level 1 < 65k Btu/h	11.8-13.7 EER or 14-18 SEER	\$90 per ton	
H23	Level 2 < 65k Btu/h	13.8-14.9 EER or 18.1-21.9 SEER	\$140 per ton	
H24	Level 3 < 65k Btu/h	15+ EER or 22+ SEER	\$180 per ton	
Variable Frequency Drives				
H25	Fan Motors		\$80 per hp	
H26	Hot Water Pump Motor		\$80 per hp	
H27	Chilled/Condenser Water Pump Motor		\$80 per hp	
Economizers				
H28	On Air Handler at 5 ton		\$140 per unit	
H29	On Air Handler at 10 ton		\$280 per unit	

*For more information, please call 1-888-366-8280. Rebate incentives are subject to modifications without notice, and projects must be completely installed with old fixtures and installations removed before rebates will be paid.

H30	On Air Handler at 15 ton		\$420 per unit	
H31	On Air Handler at 20 ton		\$560 per unit	
H32	On Package Unit at 5 ton		\$140 per unit	
H33	On Package Unit at 10 ton		\$280 per unit	
H34	On Package Unit at 15 ton		\$420 per unit	
H35	On Package Unit at 20 ton		\$560 per unit	
Programmable Thermostat				
H36	Programmable Thermostat		\$51 per unit	
Item	New Fixture or Retrofit	Replaces	Incentive Per Item*	Low Cost
LIGHTING MEASURES				
L1	LW HPT8 4ft 1 Lamp	T8	\$2.75	X
L2	LW HPT8 4ft 2 Lamp	T8	\$5.50	X
L3	LW HPT8 4ft 3 Lamp	T8	\$8.25	X
L4	LW HPT8 4ft 4 Lamp	T8	\$11	X
L5	LW HPT8 – 4ft 2 Lamp Delamping with Reflector	T8 – 4 Lamp	\$34	X
L6	LED	1L 8ft T8	\$40	X
L7	LED	2L 8ft T8	\$65	X
L8	LED	CFL 26W – 42W	\$17	X
L9	LED	CFL 1/42W or 2/26W	\$22	X
L10	LED 2x2 or 1x4 Fixture	2 2x2 Bi-ax Lamps, 2U-bends, 2L 4ft T8	\$50	
L11	LED 2X4 Fixture	2x4 T8 Fluorescent	\$65	
L12	LED Linear/Bar	T8 – 2ft 2 Lamp	\$7	
L13	LED Linear/Bar	T8 – 2ft 3 Lamp	\$11	
L14	LED - 1 Linear 4ft Tube/Bar	T8 – 4ft 1 Lamp	\$12	
L15	LED - 2 Linear 4ft Tube/Bar	T8 – 4ft 2 Lamp	\$26	
L16	LED - 3 Linear 4ft Tube/Bar	T8 – 4ft 3 Lamp	\$37	
L17	LED - 4 Linear 4ft Tube/Bar	T8 – 4ft 4 Lamp	\$44	
L18	LED Display Case Lighting	T8 - 4-6 Linear Ft	\$35	
L19	LED Exit Sign	Standard Exit Sign	\$28	X
L20	LED Exterior Fixture	100W HID Exterior	\$69	
L21	LED Exterior Fixture	150W HID Exterior	\$85	
L22	LED Exterior	250W HID	\$140	
L23	LED Exterior	400W HID	\$190	
L24	LED Exterior	1000W HID	\$400	
L25	T5 HO – High-Bay 3L	250W HID	\$58	
L26	T5 HO – High-Bay 4L	400W HID	\$75	
L27	T5 HO – High-Bay 6L	400W HID	\$90	
L28	T8 High-Bay – 4ft 3 Lamp	150W-175W HID	\$55	
L29	T8 High-Bay – 4ft 4 Lamp	250W HID	\$60	
L30	T8 High-Bay – 4ft 6 Lamp	400W HID	\$80	
L31	T8 High-Bay – 4ft 8 Lamp	400W HID	\$95	
L32	LED	< 150W HID	\$73	
L33	LED	175w HID	\$110	
L34	LED	250W HID	\$136	
L35	LED	400W HID	\$190	

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L36	LED High-Bay Fixture	T5 HO High-Bay 3L	\$46	
L37	LED High-Bay Fixture	T5 HO High-Bay 4L	\$60	
L38	LED High-Bay Fixture	T5 HO High-Bay 6L	\$100	
L39	LED High-Bay Fixture	T8 High-Bay 4ft 4 Lamp	\$44	
L40	LED High-Bay Fixture	T8 High-Bay 4ft 6 Lamp	\$61	
L41	LED High-Bay Fixture	T8 High-Bay 4ft 8 Lamp	\$72	
L42	Occupancy Sensor < 500W Connected Load	No Control	\$35	X
L43	Lighting Dimmer 500W	No Dimmer	\$25 per switch	
L44	Lighting Photocell 500W	No Control	\$25 per sensor	
L45	Bi-level Lighting Stairwell Fixture	No Control	\$19 per fixture	
Item	Measure	Unit	Incentive Per Unit*	Low Cost
REFRIGERATION AND OTHER MEASURES				
Refrigeration Systems				
R1	Door Closer – Cooler	Per door	\$63	X
R2	Door Closer – Freezer	Per door	\$63	X
R3	Night Cover	Per linear ft	\$17	X
R4	Anti-Sweat Heater Controls – Cooler	Per door	\$49	
R5	Anti-Sweat Heater Controls - Freezer	Per door	\$88	
R6	ECM Fans – Cooler	Per hp	\$24	
R7	ECM Fans - Freezer	Per hp	\$24	
R8	Evaporator Fan Control – Cooler	Per hp	\$213	
R9	Evaporator Fan Control – Freezer	Per hp	\$213	
Strip Curtains				
R10	Supermarket – Cooler	Per door	\$86	X
R11	Supermarket – Freezer	Per door	\$86	X
R12	Restaurant – Cooler	Per door	\$86	X
R13	Restaurant – Freezer	Per door	\$86	X
R14	Convenience Store – Cooler	Per door	\$86	X
R15	Convenience Store -- Freezer	Per door	\$86	X
Vending Machine Misers				
R16	Snack, Non-Refrigerated	Per item	\$35	
R17	Beverage, Refrigerated	Per item	\$77	

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