

## artspace Gallery Sees the Light with an Extensive LED Lighting Upgrade in Its Richmond Location

As a nonprofit art gallery with a small budget, artspace is always looking for ways to save. When they noticed other businesses in their building benefiting from energy efficiency improvements, they researched programs that were available in their Richmond location. The Small Business Improvement Program was a perfect fit! Not only would they be able to update all of the lamps on their track lighting system to more efficient LED bulbs, they would also qualify for valuable rebates.

### THE OPPORTUNITY

artspace was able to upgrade almost all of its lighting – 110 bulbs – to LEDs. Previously they had to replace bulbs one by one, which not only resulted in inefficiencies, but meant that the main gallery didn't always have consistent lighting. With the Small Business Improvement Program they were able to upgrade every bulb on their track lighting system at the same time.

Not only did artspace improve the lighting and aesthetics in the main gallery and gain energy efficiency, they received a rebate of \$2,928 to cover the cost of the lighting upgrade. Additionally, their participating contractor, Electrical and Lighting Solutions, Inc., took care of the heavy lifting. artspace just had to sit back and watch the energy savings roll in.

### PROGRAM BENEFITS

The Small Business Improvement Program provides customers with an on-site energy assessment of their facility. Qualifying customers can receive rebate incentives for making energy efficiency improvements identified during the assessment. Eligible measures include lighting, HVAC, and refrigeration.

**artspace**

"We had a very positive experience with the SBI Program. We were able to upgrade 110 bulbs to LEDs at no out-of-pocket cost. Not only do we now have beautiful, consistent lighting for our gallery, we are looking forward to year-round energy savings. This program was truly a win-win, and we would encourage other small businesses to check it out."

– **Dana Frostick**  
*President, artspace gallery*